

# EUROPEAN UNION TRADE WITH THE USA

*Tim Allen*

## Statistics in focus

### EXTERNAL TRADE

THEME 6 – 4/2000

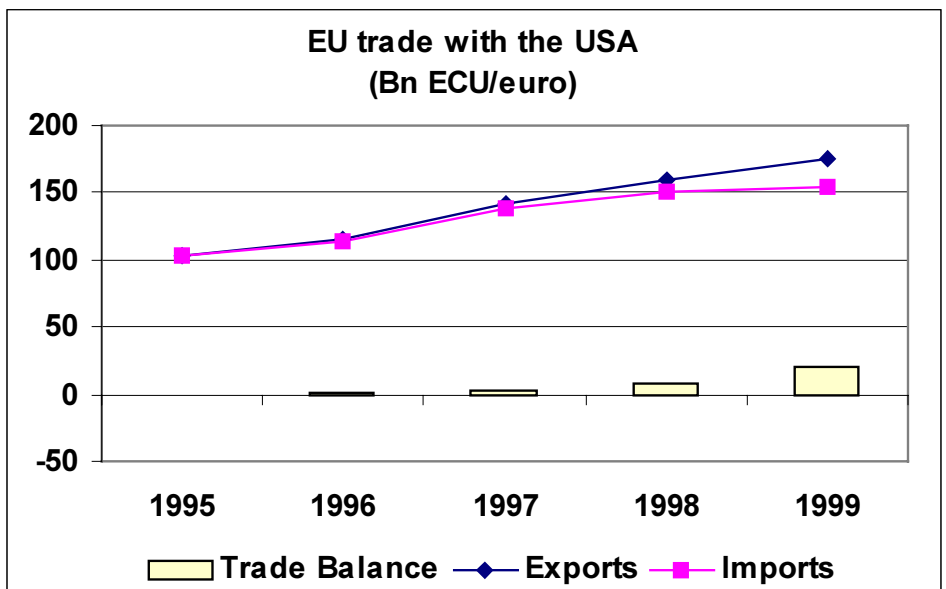
## Contents

1. EU TRADE FLOWS WITH THE USA.....2
2. TRADE BY PRODUCT .....4
3. TRADE BY MEMBER STATE .....6

EU trade with the USA increased by about fifty per cent in value between 1995 and 1998. Exports rose from 103 billion ECU in 1995 to 160 billion in 1998, and imports increased from 104 to 151 billion. The trade balance, in slight deficit in 1995 (358 million ECU), reached a surplus of 9 272 million in 1998. The increase in volume was however less remarkable, with a 32% increase in the quantities exported to the USA and a 17% increase in those imported; value figures should thus be considered with caution, as they include also changes in price levels and the exchange rate which took place in this period.

The EU trade surplus with the USA reached 15 bn euro in the first nine months of 1999.

The USA is the EU's main trading partner, accounting for around 20% of total extra-EU trade; the EU closely follows Canada as the second largest trading partner of the USA, also representing around 20% of USA's external trade. Around half of EU trade with the USA is made up of 'Machines and vehicles'. Germany is the greatest exporter to the USA, whereas the UK is the main importer.

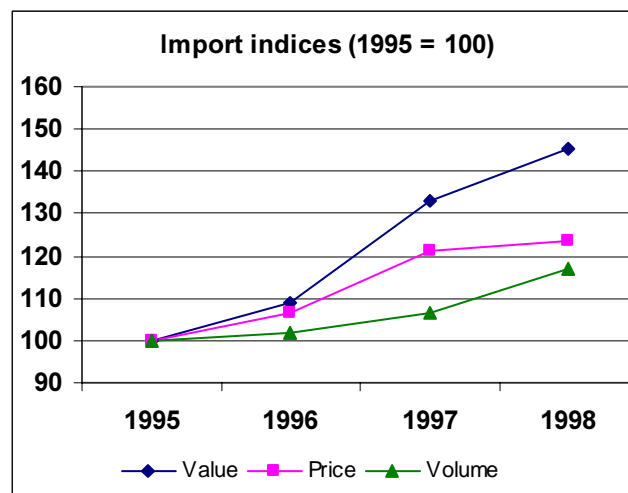
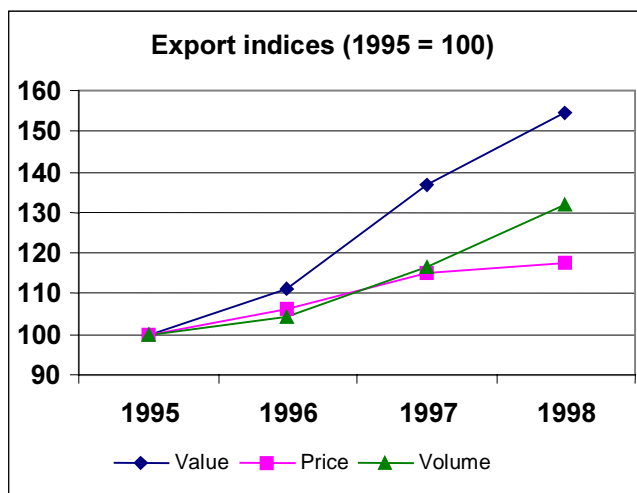


1999 figures are based on data for January to September

Source : Comext, unless otherwise mentioned.



## 1. EU TRADE FLOWS WITH THE USA

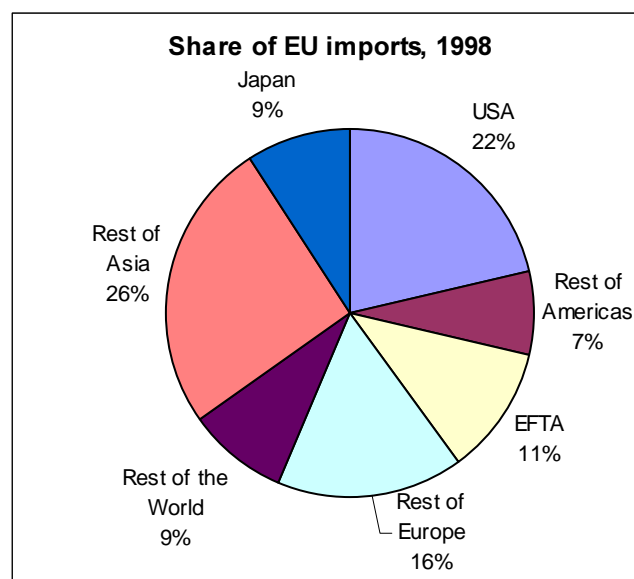
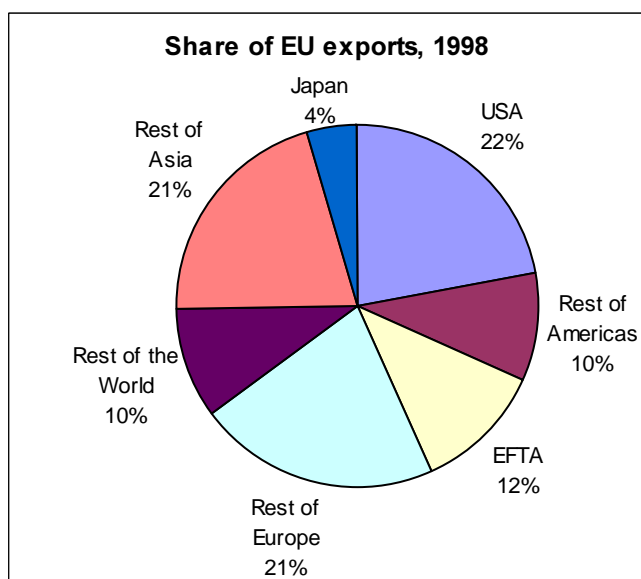


Between 1995 and 1998, EU trade with the USA in value terms increased by around 50% (55% for exports, 45% for imports). In the same period, total extra-EU exports increased by 27% and imports by 30%. These figures should however be interpreted with caution, in the light of the various components which account for the total value of trade.

The increase in the value of EU **imports** from the USA between 1995 and 1998 was due mainly to an increase in the price in ECUs (24%), and to a lesser extent to an increase in volume terms (17%). Again, the increase in the price reflected the strengthening of the dollar with respect to the ECU.

In fact, when **exports** to the USA are considered, the increase in value reflects a 32% increase in volume, but also an increase in the price in ECUs of 18%. Furthermore, this increase in the price was very similar to the strengthening of the dollar against the ECU which took place in the time period considered (17%), and thus translates into a very marginal increase in the dollar price of EU exports.

In volume terms, EU trade with the USA increased more than extra-EU trade as a whole between 1995 and 1998. In fact, exports to the USA grew by 32% compared to 14% for total EU exports, whereas imports from the USA grew by 17% compared to 10% for total EU imports.



**Main EU trading partners, 1998**

(million ECU)

|             | Exports |      | Imports |      | Trade Balance |
|-------------|---------|------|---------|------|---------------|
|             | (%)     | (%)  | (%)     | (%)  |               |
| USA         | 160 051 | 22.2 | 150 779 | 21.5 | 9 272         |
| Switzerland | 56 920  | 7.9  | 49 247  | 7.0  | 7 672         |
| Japan       | 31 424  | 4.4  | 65 520  | 9.3  | -34 096       |
| China       | 17 367  | 2.4  | 41 788  | 5.9  | -24 421       |
| Norway      | 24 883  | 3.4  | 29 032  | 4.1  | -4 149        |
| Poland      | 28 066  | 3.9  | 16 109  | 2.3  | 11 958        |
| Russia      | 21 006  | 2.9  | 23 046  | 3.3  | -2 040        |
| Turkey      | 22 069  | 3.1  | 13 589  | 1.9  | 8 480         |
| Czech Rep.  | 17 113  | 2.4  | 14 662  | 2.1  | 2 451         |
| Hungary     | 16 748  | 2.3  | 14 465  | 2.1  | 2 283         |
| Taiwan      | 12 058  | 1.7  | 18 128  | 2.6  | -6 070        |
| Brazil      | 15 592  | 2.2  | 13 168  | 1.9  | 2 424         |
| Canada      | 14 827  | 2.1  | 12 718  | 1.8  | 2 109         |
| Hong Kong   | 17 266  | 2.4  | 9 674   | 1.4  | 7 592         |
| South Korea | 9 102   | 1.3  | 15 673  | 2.2  | -6 570        |

**Main USA trading partners, 1998**

(million ECU)

|              | Exports |      | Imports |      | Trade Balance |
|--------------|---------|------|---------|------|---------------|
|              | (%)     | (%)  | (%)     | (%)  |               |
| Canada       | 139 425 | 22.9 | 158 817 | 17.9 | -19 392       |
| EU           | 133 326 | 21.9 | 162 398 | 18.3 | -29 073       |
| Japan        | 51 635  | 8.4  | 111 580 | 12.6 | -59 944       |
| Mexico       | 70 476  | 11.6 | 85 700  | 9.7  | -15 224       |
| China        | 12 718  | 2.1  | 66 996  | 7.6  | -54 279       |
| Taiwan       | 16 196  | 2.7  | 30 634  | 3.5  | -14 438       |
| South Korea  | 14 752  | 2.4  | 22 126  | 2.5  | -7 374        |
| Singapore    | 13 981  | 2.3  | 16 639  | 1.9  | -2 659        |
| Malaysia     | 7 986   | 1.3  | 17 411  | 2.0  | -9 425        |
| Brazil       | 13 520  | 2.2  | 9 493   | 1.1  | 4 027         |
| Hong Kong    | 11 528  | 1.9  | 9 754   | 1.1  | 1 774         |
| Philippines  | 6 008   | 1.0  | 11 003  | 1.2  | -4 994        |
| Saudi Arabia | 9 388   | 1.5  | 6 394   | 0.7  | 2 994         |
| Australia    | 10 641  | 1.7  | 5 101   | 0.6  | 5 540         |
| Venezuela    | 5 816   | 1.0  | 8 985   | 1.0  | -3 169        |

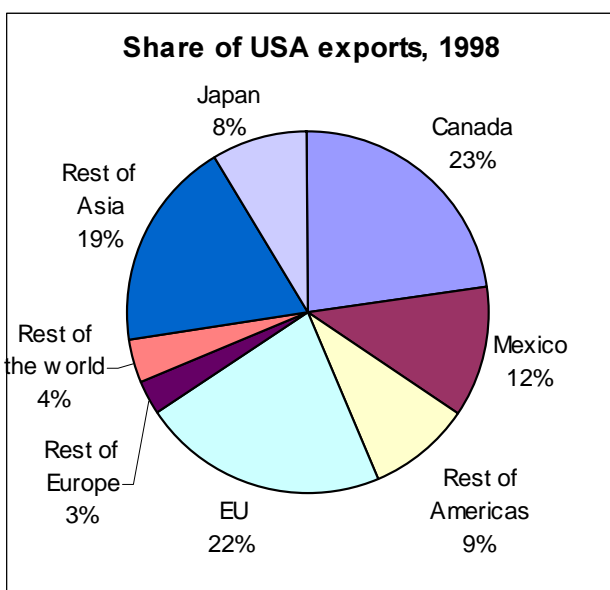
Source: UN

The USA is by far the greatest single trading partner of the EU, accounting for over 20% of total extra-EU trade, significantly more than the next two trading partners, Switzerland and Japan. Furthermore, the importance of the USA in the external trade increased in the time period considered, rising from a share of 18% of total EU exports and 19% of imports in 1995, to 22% and 21% respectively in 1998.

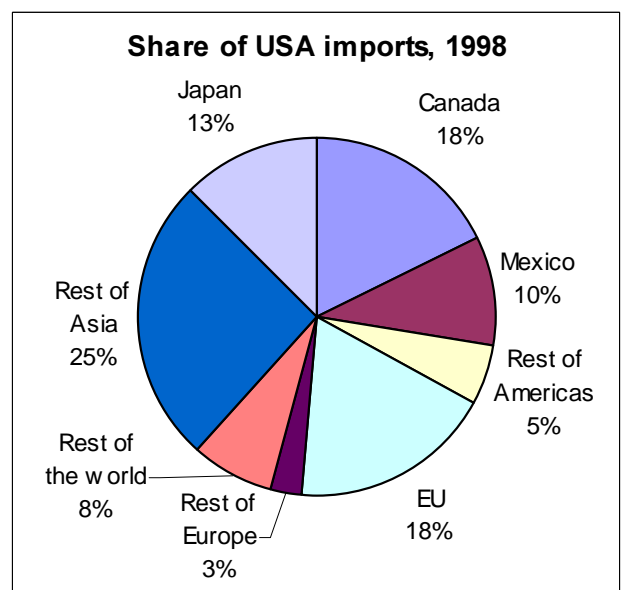
The USA has two major trading partners: Canada, closely followed by the EU, which make up over 20% each of the total share of USA's exports and just less than 20% of imports. The EU share registered a slight increase in the period considered.

This is an interesting fact given that US import price indices suggest that US imports from the EU increased in price relative to imports from other developed countries, which would indicate that EU trade did not suffer from a reduced price competitiveness compared with other countries.

A closer look at the share of total trade shows the great importance that the geographical component plays in external trade; in fact around 30% of EU trade takes place with EFTA and the rest of Europe; similarly, around 40% of total USA external trade is with the rest of America, of which around 30% is with its NAFTA partners.



Source: UN.



Source: UN.

## 2. TRADE BY PRODUCT

(million ECU)

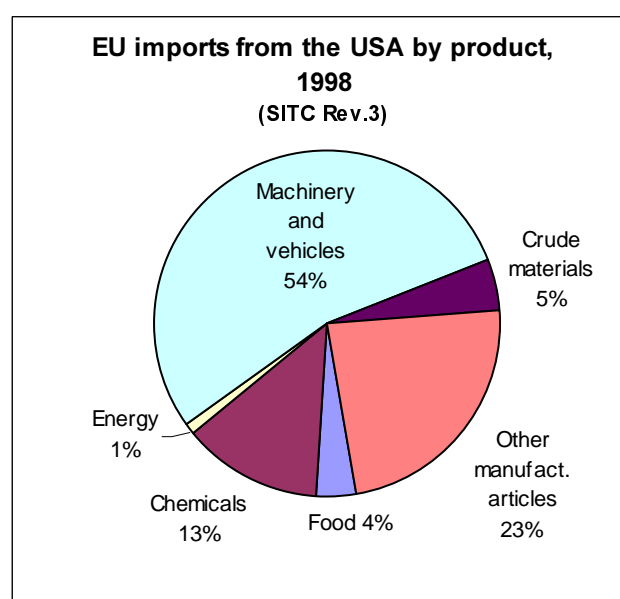
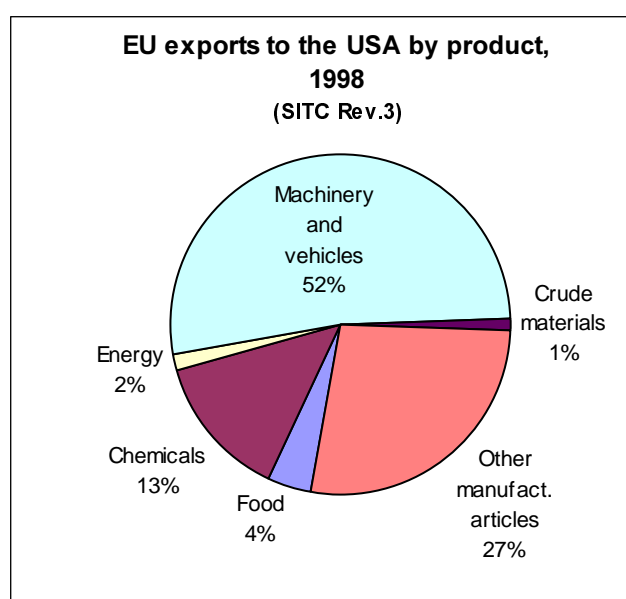
| SITC Rev.3, 1-digit          | Exports |                           |              |                  | Imports |                           |              |                  | Trade balance |          | Cover Ratio |          |
|------------------------------|---------|---------------------------|--------------|------------------|---------|---------------------------|--------------|------------------|---------------|----------|-------------|----------|
|                              | USA     |                           | share<br>(%) | Extra-EU<br>1998 | USA     |                           | share<br>(%) | Extra-EU<br>1998 | USA           | Extra-EU | USA         | Extra-EU |
|                              | 1998    | 95-98 ann.<br>growth rate |              |                  | 1998    | 95-98 ann.<br>growth rate |              |                  |               |          |             |          |
| Total                        | 160 051 | 15.7                      | 100.0        | 729 517          | 150 779 | 13.3                      | 100.0        | 709 292          | 9 272         | 20 225   | 106         | 103      |
| 0 Food and live animals      | 3 058   | 12.4                      | 1.9          | 31 762           | 4 266   | 1.5                       | 2.8          | 45 188           | -1 208        | -13 426  | 72          | 70       |
| 1 Beverages and tobacco      | 3 690   | 17.1                      | 2.3          | 12 004           | 1 282   | 14.1                      | 0.9          | 4 456            | 2 408         | 7 548    | 288         | 269      |
| 2 Crude materials            | 1 261   | 12.1                      | 0.8          | 11 548           | 6 774   | -1.9                      | 4.5          | 39 354           | -5 513        | -27 806  | 19          | 29       |
| 3 Energy                     | 2 880   | -2.8                      | 1.8          | 13 831           | 1 980   | -6.4                      | 1.3          | 64 666           | 900           | -50 836  | 145         | 21       |
| 4 Animal, vegetable oil, fat | 341     | 7.6                       | 0.2          | 2 818            | 240     | -4.0                      | 0.2          | 2 885            | 101           | -66      | 142         | 98       |
| 5 Chemicals                  | 21 017  | 21.8                      | 13.1         | 95 171           | 19 136  | 15.9                      | 12.7         | 55 276           | 1 881         | 39 895   | 110         | 172      |
| 6 Basic manufactures         | 20 355  | 11.2                      | 12.7         | 112 820          | 11 692  | 12.9                      | 7.8          | 94 657           | 8 663         | 18 163   | 174         | 119      |
| 7 Machinery and vehicles     | 82 628  | 17.5                      | 51.6         | 343 276          | 80 580  | 17.5                      | 53.4         | 264 102          | 2 047         | 79 174   | 103         | 130      |
| 8 Misc. manufactured art.    | 21 291  | 13.2                      | 13.3         | 89 440           | 19 075  | 11.2                      | 12.7         | 116 066          | 2 217         | -26 626  | 112         | 77       |
| 9 Other                      | 1 448   | -13.2                     | 0.9          | 16 848           | 3 928   | -6.6                      | 2.6          | 22 643           | -2 480        | -5 795   | 37          | 74       |

Over 50% of EU trade with the USA is made up of 'Machinery and vehicles', for which exports amounted to 83 billion ECU and imports to 81 in 1998. This product group was also the one which showed the highest increase in the value of imports from the USA between 1995 and 1998 (62%), whereas 'Chemicals' had the greatest expansion in exports (80%).

The breakdown of exports to the USA by product group remains fairly close to that of total extra-EU exports. However imports show a noticeably higher share of 'Machinery and vehicles' and 'Chemicals', and a far lower share of 'Energy', when trade with the USA is compared to total extra-EU imports.

The EU's positive trade balance with the USA in 1998 (9.3 billion ECU) was due almost entirely to 'Basic manufactures' (e.g. articles of leather, rubber, stone, wood, paper, fabric, minerals, metals), for which exports to the USA exceeded imports by 8.7 billion. On the contrary, 'Crude materials' registered the highest trade deficit, equal to 5.5 billion.

When total extra-EU trade is analysed, the situation is somewhat different; 'Energy' presents the largest trade deficit, reflecting the large relative share of imports in this sector, whereas 'Machinery and vehicles' registered the largest trade surplus.



## EU exports by main products, 1998

| SITC, Rev.3<br>2-digit of which: | Description   | Share of exports to<br>the USA (%) | Share of total extra-<br>EU exports (%) |
|----------------------------------|---|------------------------------------|---|
| 78                               | Road vehicles (including air-cushion vehicles)                    | 12.0                               | 9.3                                     |
| 781                              | Motor cars and other motor vehicles ...                           | 9.1                                | 5.3                                     |
| 71                               | Power generating machinery and equipment                          | 7.5                                | 4.1                                     |
| 714                              | Engines and motors, non electric; ...                             | 5.1                                | 1.9                                     |
| 79                               | Other transport equipment   | 6.9                                | 5.6                                     |
| 792                              | Aircraft and associated equipment; spacecraft ...                 | 5.9                                | 4.1                                     |
| 72                               | Machinery specialized for particular industries                   | 6.5                                | 6.0                                     |
| 728                              | Other machinery and equipment specialized for part. ind., ..      | 2.1                                | 2.2                                     |
| 723                              | Civil engineering and contractors' plant and equipment            | 1.4                                | 0.9                                     |
| 77                               | Electr. mach., app. + appliances, n.e.s. + electr. parts thereof  | 6.1                                | 7.2                                     |
| 776                              | Thermionic, cold cathode or photo-cathode valves and tubes ..     | 1.7                                | 1.9                                     |
| 778                              | Electrical machinery and apparatus, n.e.s.                        | 1.3                                | 1.3                                     |
| 74                               | General industr. Mach. + equipment, n.e.s., machine parts, n.e.s. | 5.2                                | 6.5                                     |
| 89                               | Miscellaneous manufactured articles, n.e.s.                       | 4.7                                | 4.2                                     |
| 51                               | Organic chemicals   | 4.6                                | 2.7                                     |
| 54                               | Medical and pharmaceutical products                               | 4.2                                | 3.6                                     |
| 75                               | Office machines and automatic data-processing machines            | 3.9                                | 2.9                                     |

The Cover Ratio (exports/imports\*100) further highlights how, although total trade is well balanced between exports and imports, this is not always the case for individual product groups. In particular, 'Crude materials' registered far larger imports than exports (both with the USA as with all other trading partners), whereas the opposite has occurred for 'Beverages and tobacco' for which exports exceeded imports.

A more detailed analysis shows that it took only three product groups (2-digit SITC) to account for over 25% of all exports to the USA: 'Road vehicles', 'Power generating machinery and equipment' and 'Other transport equipment', such as 'Aircraft and associated equipment'. In particular, 'Road vehicles' registered 19 billion ECU of exports in 1998, largely

made up of 'Motor cars'.

Similarly, three product groups accounted for 30% of total imports: 'Other transport equipment', here again made up mostly of 'Aircraft and associated equipment', 'Office machines and automatic data-processing machines' and 'Electrical machinery, app. + appliances, not elsewhere specified + electrical parts thereof'.

Exports of both 'Motor cars' and 'Aircraft and associated equipment' have nearly doubled, and imports of 'Aircraft and associated equipment' trebled, over the period. The EU surplus with the USA for 'Motor cars' alone reached 12.5 bn ecu in 1998.

## EU imports by main products, 1998

| SITC, Rev.3<br>2-digit of which: | Description   | Share of imports<br>from the USA (%) | Share of total extra-<br>EU imports (%) |
|----------------------------------|---|--------------------------------------|---|
| 79                               | Other transport equipment   | 12.8                                 | 4.6                                     |
| 792                              | Aircraft and associated equipment; ...                              | 12.2                                 | 3.8                                     |
| 75                               | Office machines and automatic data-processing machines              | 8.7                                  | 7.4                                     |
| 752                              | Automatic data processing machines ...                              | 4.4                                  | 4.1                                     |
| 759                              | Parts and accessories ...   | 4.2                                  | 3.2                                     |
| 77                               | Electr. mach., app. + appliances, n.e.s. + electr. parts thereof    | 8.1                                  | 7.6                                     |
| 776                              | Thermionic, cold cathode or photo-cathode valves and tubes ..       | 3.0                                  | 2.8                                     |
| 71                               | Power generating machinery and equipment                            | 7.8                                  | 3.3                                     |
| 714                              | Engines and motors, non electric; ...                               | 6.0                                  | 1.8                                     |
| 87                               | Professional, scientific + controlling instrum. + apparatus, n.e.s. | 5.6                                  | 2.2                                     |
| 874                              | Measuring, checking, analysing and contr. instr. and appar., n.e.s. | 3.7                                  | 1.5                                     |
| 89                               | Miscellaneous manufactured articles, n.e.s.                         | 5.0                                  | 4.3                                     |
| 74                               | General industr. Mach. + equipment, n.e.s., machine parts, n.e.s.   | 4.7                                  | 2.9                                     |
| 76                               | Telecommunic. + sound recording + reprod. apparatus + equipment     | 4.5                                  | 3.6                                     |
| 54                               | Medical and pharmaceutical products                                 | 3.5                                  | 1.7                                     |
| 51                               | Organic chemicals   | 3.2                                  | 2.2                                     |

### 3. TRADE BY MEMBER STATE

(million ECU)

|        | Exports |                        |          |         | Imports   |      |          |         | Trade Balance          |           | Cover ratio |          |
|--------|---------|------------------------|----------|---------|-----------|------|----------|---------|------------------------|-----------|-------------|----------|
|        | USA     |                        | extra-EU | 1998    | USA       |      | extra-EU | 1998    | EU-USA                 | Extra-EU  | EU-USA      | Extra-EU |
|        | 1998    | 95-98 ann. growth rate |          |         | share (%) | 1998 |          |         | 95-98 ann. growth rate | share (%) | 1998        | 1998     |
| EU-15  | 160 051 | 15.7                   | 100.0    | 729 517 | 150 779   | 13.3 | 100.0    | 709 292 | 9 272                  | 20 225    | 106         | 103      |
| BLEU   | 8 432   | 21.1                   | 5.3      | 38 577  | 11 916    | 15.0 | 7.9      | 43 295  | -3 484                 | -4 718    | 71          | 89       |
| DK     | 2 045   | 10.2                   | 1.3      | 14 125  | 2 079     | 10.9 | 1.4      | 12 285  | -34                    | 1 840     | 98          | 115      |
| D      | 45 352  | 15.9                   | 28.3     | 210 545 | 27 406    | 12.5 | 18.2     | 172 449 | 17 946                 | 38 096    | 165         | 122      |
| EL     | 427     | 18.5                   | 0.3      | 4 755   | 1 080     | 19.2 | 0.7      | 8 394   | -652                   | -3 640    | 40          | 57       |
| E      | 4 037   | 11.3                   | 2.5      | 27 501  | 5 748     | 6.2  | 3.8      | 35 153  | -1 711                 | -7 653    | 70          | 78       |
| F      | 22 030  | 17.2                   | 13.8     | 107 615 | 21 564    | 14.5 | 14.3     | 89 062  | 466                    | 18 552    | 102         | 121      |
| IRL    | 7 635   | 39.9                   | 4.8      | 17 619  | 6 130     | 15.7 | 4.1      | 14 631  | 1 505                  | 2 988     | 125         | 120      |
| I      | 18 543  | 13.1                   | 11.6     | 94 445  | 9 719     | 8.8  | 6.4      | 73 969  | 8 824                  | 20 476    | 191         | 128      |
| NL     | 7 192   | 13.4                   | 4.5      | 39 560  | 16 329    | 12.0 | 10.8     | 74 103  | -9 137                 | -34 543   | 44          | 53       |
| A      | 2 270   | 20.1                   | 1.4      | 20 083  | 2 090     | 9.8  | 1.4      | 16 089  | 179                    | 3 995     | 109         | 125      |
| P      | 1 062   | 9.6                    | 0.7      | 3 987   | 939       | 4.0  | 0.6      | 7 514   | 123                    | -3 527    | 113         | 53       |
| FIN    | 2 882   | 12.1                   | 1.8      | 17 112  | 1 891     | 17.2 | 1.3      | 10 061  | 991                    | 7 051     | 152         | 170      |
| S      | 6 472   | 12.3                   | 4.0      | 31 775  | 3 803     | 7.5  | 2.5      | 18 759  | 2 669                  | 13 016    | 170         | 169      |
| UK     | 31 672  | 13.4                   | 19.8     | 101 818 | 40 086    | 16.3 | 26.6     | 133 526 | -8 414                 | -31 709   | 79          | 76       |
| EUR-11 | 119 435 | 16.7                   | 74.6     | 577 044 | 103 732   | 12.5 | 68.8     | 536 327 | 15 703                 | 40 717    | 115         | 108      |

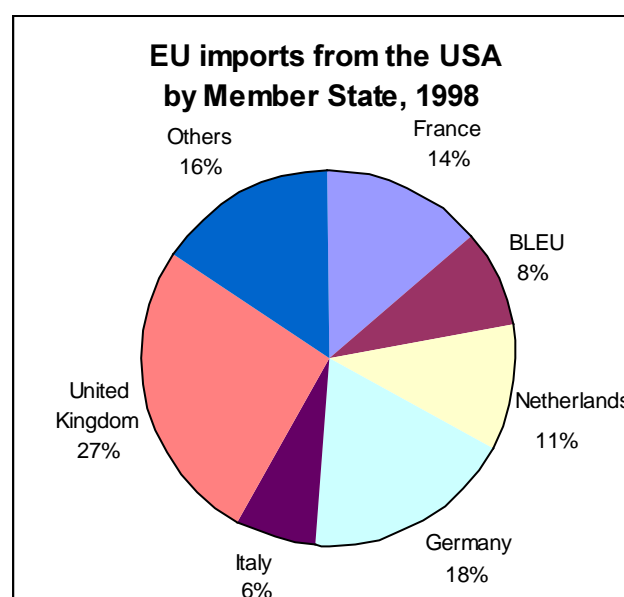
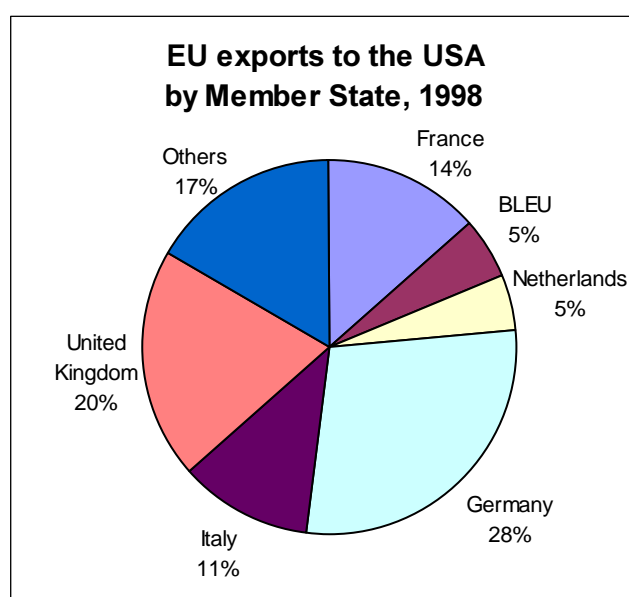
When EU trade by Member State is analysed, attention must be drawn to distortions that may occur in the data due to the "Rotterdam effect", particularly evident in the case of imports. This concerns goods which enter the EU in the Netherlands, where they are registered as imports, but for which the final destination is another Member State.

Out of a total of 160 billion ECU of EU exports to the USA in 1998, 45 billion originated from Germany and 32 billion from the United Kingdom, thus accounting together for 48% of the total.

All Member States, with no exceptions, registered a noticeable increase in the value of their exports to the

USA in the time period considered, and this was particularly evident between 1996 and 1997. The greatest expansion in exports to the USA has concerned Ireland, which exported less than 3 billion ECU worth in 1995, and 7.6 billion in 1998 (+174%).

The value of USA imports has also grown considerably in all Member States, although generally less than the corresponding exports. The UK is by far the largest importer from the USA, equalling a 27% share of total EU imports. Greece was the Member State with the highest growth in imports over the three years (73%).



|        | Exports |            |        |        |                  |        | Imports |            |        |        |                  |        |
|--------|---------|------------|--------|--------|------------------|--------|---------|------------|--------|--------|------------------|--------|
|        | Food    | Crude mat. | Energy | Chem.  | Machin. & vehic. | Other  | Food    | Crude mat. | Energy | Chem.  | Machin. & vehic. | Other  |
| EU     | 6 748   | 1 602      | 2 880  | 21 017 | 82 628           | 43 094 | 5 549   | 7 014      | 1 980  | 19 136 | 80 580           | 34 695 |
| BLEU   | 173     | 70         | 266    | 1 698  | 2 865            | 3 347  | 297     | 794        | 186    | 3 494  | 4 283            | 2 855  |
| DK     | 278     | 19         | 17     | 135    | 671              | 588    | 171     | 74         | 7      | 142    | 1 134            | 399    |
| D      | 626     | 153        | 199    | 6 080  | 29 141           | 8 520  | 844     | 1 075      | 164    | 3 321  | 15 239           | 6 065  |
| EL     | 100     | 22         | 6      | 16     | 59               | 226    | 49      | 96         | 14     | 108    | 519              | 294    |
| E      | 453     | 131        | 186    | 311    | 1 066            | 1 890  | 687     | 923        | 229    | 696    | 2 118            | 1 096  |
| F      | 1 590   | 159        | 194    | 2 667  | 12 785           | 4 633  | 475     | 500        | 285    | 2 681  | 13 878           | 3 745  |
| IRL    | 210     | 22         | 2      | 3 413  | 2 914            | 1 039  | 156     | 84         | 47     | 877    | 3 797            | 1 169  |
| I      | 971     | 321        | 92     | 1 433  | 6 511            | 9 138  | 527     | 990        | 351    | 1 379  | 4 164            | 2 287  |
| NL     | 829     | 295        | 139    | 908    | 2 555            | 1 986  | 764     | 1 037      | 242    | 2 657  | 7 609            | 3 348  |
| A      | 31      | 33         | 0      | 215    | 1 165            | 709    | 21      | 25         | 1      | 208    | 1 363            | 471    |
| P      | 55      | 21         | 103    | 47     | 227              | 608    | 111     | 92         | 46     | 72     | 436              | 181    |
| FIN    | 58      | 32         | 55     | 142    | 1 632            | 959    | 46      | 124        | 55     | 92     | 1 364            | 210    |
| S      | 264     | 58         | 39     | 494    | 3 945            | 1 304  | 131     | 142        | 57     | 330    | 2 284            | 789    |
| UK     | 1 109   | 264        | 1 581  | 3 458  | 17 092           | 8 148  | 1 271   | 1 060      | 296    | 3 078  | 22 392           | 11 786 |
| EUR-11 | 4 997   | 1 238      | 1 237  | 16 914 | 60 861           | 32 829 | 3 927   | 5 643      | 1 606  | 15 478 | 54 251           | 21 426 |

The positive EU trade balance with the USA reflects a varied situation among Member States; exports exceeded imports in Germany by almost 18 billion ECU in 1998, whereas the UK and the Netherlands registered trade deficits of over 8 and 9 billion respectively (although for the latter this figure was distorted by the Rotterdam effect).

Member States differ in the breakdown by product of their trade with the USA.

- Germany has a particularly high share (35%) of exports of 'Machinery and vehicles' and a lower than average share of exports of all other product

groups.

- Spain has a much higher relative share of imports of primary products; in particular, its relative import share of 'Animal, vegetable oil, fat' equals 34% of the total EU imports of this sector from the USA.
- At the same time, Italy's extremely high share of exports to the USA for this sector must be pointed out (63% of the total).
- Finally France is a major exporter of 'Beverages and tobacco' to the USA (35% of the EU total).

## ➤ ESSENTIAL INFORMATION – METHODOLOGICAL NOTES

**Data sources:** Customs sources: EU - Eurostat Comext database; USA - UN Comtrade database. Divergences between the two sources on figures concerning bilateral trade can be partly explained by the use of different methodologies and concepts.

**System:** Special trade.

**Goods classification:** Third revision of the Standard International Trade Classification (SITC).

**Statistical values:** CIF values for imports and FOB values for exports.

**Indices:** Changes over time in the value of trade are influenced by changes in prices and the quantities marketed. Eurostat calculates Fisher's annual chain indices to measure these two effects. Price indices are approximated by unit value indices.

**NAFTA:** Canada, Mexico, USA.

**EFTA:** Iceland, Liechtenstein, Norway, Switzerland.

In this report, 1 bn ECU= 1000 million ECU.

# Further information:

## ➤ Reference publications

Title External and intra-EU trade – Monthly statistics  
 Catalogue No CA-AR-99-012-EN-S Price EUR 20

## ➤ Data bases

Comext: EC special trade, Comtrade,

To obtain information or to order publications, data bases and special sets of data, please contact the **Data Shop** network:

| BELGIQUE/BELGIË   | DANMARK   | DEUTSCHLAND   | ESPAÑA  | FRANCE  | ITALIA – Roma   |
|---|---|---|---|---|---|
| <b>Eurostat Data Shop Bruxelles/Brussel</b><br>Chaussée d'Etterbeek 13<br>Etterbeeksesteenweg 13<br>B-1049 BRUXELLES / BRUSSEL<br>Tel. (32-2) 299 66 66<br>Fax (32-2) 295 01 25<br>E-Mail: datashop.brussel@cec.eu.int  | <b>DANMARKS STATISTIK Bibliotek og Information Eurostat Data Shop</b><br>Sejrogade 11<br>DK-2100 KØBENHAVN Ø<br>Tel. (45-39) 17 30 30<br>Fax (45-39) 17 30 03<br>E-Mail: bib@dst.dk   | <b>STATISTISCHES BUNDESAMT Eurostat Data Shop Berlin</b><br>Otto-Braun-Straße 70-72<br>D-10178 BERLIN<br>Tel. (49-30) 23 24 64 27/28<br>Fax (49-30) 23 24 64 30<br>E-Mail: datashop@statistik-bund.de   | <b>INE Eurostat Data Shop</b><br>Paseo de la Castellana, 183<br>Oficina 009<br>Entrada por Estébanez Calderón<br>E-28046 MADRID<br>Tel. (34-91) 583 91 67<br>Fax (34-91) 579 71 20<br>E-Mail: datashop.eurostat@ine.es  | <b>INSEE Info Service Eurostat Data Shop</b><br>195, rue de Bercy<br>Tour Gamma A<br>F-75582 PARIS CEDEX 12<br>Tel. (33-1) 53 17 88 44<br>Fax (33-1) 53 17 88 22<br>E-Mail: datashop@insee.fr   | <b>ISTAT Centro di Informazione Statistica Sede di Roma, Eurostat Data Shop</b><br>Via Cesare Balbo, 11a<br>I-00184 ROMA<br>Tel. (39-06) 46 73 31 02/06<br>Fax (39-06) 46 73 31 01/07<br>E-Mail: dipdiff@stat.it                |
| ITALIA – Milano   | LUXEMBOURG  | NEDERLAND   | NORGE   | PORTUGAL  | SCHWEIZ/SUISSE/SVIZZERA   |
| <b>ISTAT Ufficio Regionale per la Lombardia Eurostat Data Shop</b><br>Via Fieno 3<br>I-20123 MILANO<br>Tel. (39-02) 8061 32460<br>Fax (39-02) 8061 32304<br>E-mail: mileuro@tin.it  | <b>Eurostat Data Shop Luxembourg</b><br>BP 453<br>L-2014 LUXEMBOURG<br>4, rue A. Weicker<br>L-2721 LUXEMBOURG<br>Tel. (352) 43 35 22 51<br>Fax (352) 43 35 22 221<br>E-Mail: dslux@eurostat.datashop.lu   | <b>STATISTICS NETHERLANDS Eurostat Data Shop-Voorburg</b><br>po box 4000<br>2270 JM VOORBURG<br>Nederland<br>Tel. (31-70) 337 49 00<br>Fax (31-70) 337 59 84<br>E-Mail: datashop@csb.nl   | <b>Statistics Norway Library and Information Centre Eurostat Data Shop</b><br>Kongens gate 6<br>P. b. 81 31, dep.<br>N-0033 OSLO<br>Tel. (47-22) 86 46 43<br>Fax (47-22) 86 45 04<br>E-Mail: datashop@ssb.no  | <b>Eurostat Data Shop Lisboa INE/Serviço de Difusão</b><br>Av. António José de Almeida, 2<br>P-1000-043 LISBOA<br>Tel. (351-21) 842 61 00<br>Fax (351-21) 842 63 64<br>E-Mail: data.shop@ine.pt | <b>Statistisches Amt des Kantons Zürich, Eurostat Data Shop</b><br>Bleicherweg 5<br>CH-8090 Zürich<br>Tel. (41-1) 225 12 12<br>Fax (41-1) 225 12 99<br>E-Mail: datashop@zh.ch<br>Internetadresse:<br>http://www.zh.ch/statistik |
| SUOMI/FINLAND   | SVERIGE   | UNITED KINGDOM  | UNITED KINGDOM  | UNITED STATES OF AMERICA  |   |
| <b>Eurostat Data Shop Helsinki Tilastokirjasto</b><br>Postiosoite: PL 2B<br>Käyntiosoite: Työpajakatu 13 B, 2 krs<br>FIN-00022 Tilastokeskus<br>Tel. (358-9) 17 34 22 21<br>Fax (358-9) 17 34 22 79<br>S-posti: datashop.tilastokeskus@tilastokeskus.fi<br>Internetadresse:<br>http://www.tilastokeskus.fi/tilastokeskus.html | <b>STATISTICS SWEDEN Information service Eurostat Data Shop</b><br>Karlavägen 100 - Box 24 300<br>S-104 51 STOCKHOLM<br>Tel. (46-8) 50 69 48 01<br>Fax (46-8) 50 69 48 99<br>E-Mail: info.service@scb.se<br>URL: http://www.scb.se/info/datashop/eurostatshop.asp | <b>Eurostat Data Shop Enquiries &amp; advice and publications Office for National Statistics</b><br>Customers & Electronic Services Unit<br>1 Drummond Gate - B1/05<br>UK-LONDON SW1V 2QQ<br>Tel. (44-171) 533 56 76<br>Fax (44-1633) 812 762<br>E-Mail: eurostat.datashop@ons.gov.uk | <b>Eurostat Data Shop Electronic Data Extractions, Enquiries &amp; advice - R.CADE</b><br>Unit 1L Mounjroy Research Centre<br>University of Durham<br>UK - DURHAM DH1 3SW<br>Tel: (44-191) 374 7350<br>Fax: (44-191) 384 4971<br>E-Mail: r-CADE@dur.ac.uk<br>URL: http://www.r-CADE.dur.ac.uk | <b>HAVER ANALYTICS Eurostat Data Shop</b><br>60 East 42nd Street<br>Suite 3310<br>USA-NEW YORK, NY 10165<br>Tel. (1-212) 986 93 00<br>Fax (1-212) 986 58 57<br>E-Mail: eurodata@haver.com       |   |

Media Support Eurostat (for professional journalists only).  
 Bech Building Office A3448 - L-2920 Luxembourg • Tel. (352) 4301 33408 • Fax (352) 4301 32649 • e-mail: media.support@cec.eu.int

## For information on methodology

Tim ALLEN, Eurostat/C4, L-2920 Luxembourg. Tel: (352) 4301 35098, Fax: (352) 4301 34339, Email: timothy.allen@cec.eu.int

Eurostat thanks Lucia D'Auria and Jelle Bosch for their collaboration with this report.

ORIGINAL: English

Please visit our web site at <http://europa.eu.int/eurostat.html> for further information!

A list of worldwide sales outlets is available at the **Office for Official Publications of the European Communities**.

2 rue Mercier - L-2985 Luxembourg  
 Tel. (352) 2929 42118 Fax (352) 2929 42709  
 Internet Address <http://eur-op.eu.int/fr/general/s-ad.htm>  
 e-mail: info.inf@cec.eu.int

BELGIQUE/BELGIË - DANMARK - DEUTSCHLAND - GREECE/ELLADA - ESPAÑA - FRANCE - IRELAND - ITALIA - LUXEMBOURG - NEDERLAND - ÖSTERREICH  
 PORTUGAL - SUOMI/FINLAND - SVERIGE - UNITED KINGDOM - ISLAND - NORGE - SCHWEIZ/SUISSE/SVIZZERA - BALGARJA - CESHÁ REPUBLIKA - CYPRUS  
 EESTI - HRVATSKA - MAGYARORSZÁG - MALTA - POLSKA - ROMÂNIA - RUSSIA - SLOVAKIA - SLOVENIA - TÜRKIYE - AUSTRALIA - CANADA - EGYPT - INDIA  
 ISRAËL - JAPAN - MALAYASIA - PHILIPPINES - SOUTH KOREA - THAILAND - UNITED STATES OF AMERICA

## Order form

I would like to subscribe to Statistics in focus (from 1.1.2000 to 31.12.2000):  
 (for the Data Shop and sales office addresses see above)

**Formula 1:** All 9 themes (approximately 140 issues)

- Paper: 360 EUR
- PDF: 264 EUR
- Paper + PDF: 432 EUR

Language required:  DE  EN  FR

**Formula 2:** One or more of the following seven themes:

- Theme 1 'General statistics'
    - Paper: 42 EUR  PDF: 30 EUR  Combined: 54 EUR
  - Theme 2 'Economy and finance'
  - Theme 3 'Population and social conditions'
  - Theme 4 'Industry, trade and services'
  - Theme 5 'Agriculture and fisheries'
  - Theme 6 'External trade'
  - Theme 8 'Environment and energy'
    - Paper: 84 EUR  PDF: 60 EUR  Combined: 114 EUR
- Language required:  DE  EN  FR

Please send me a free copy of 'Eurostat Mini-Guide' (catalogue containing a selection of Eurostat products and services)  
 Language required:  DE  EN  FR

I would like a free subscription to 'Statistical References', the information letter on Eurostat products and services  
 Language required:  DE  EN  FR

Mr  Mrs  Ms

(Please use block capitals)

Name: \_\_\_\_\_ First name: \_\_\_\_\_

Company: \_\_\_\_\_ Department: \_\_\_\_\_

Function: \_\_\_\_\_

Address: \_\_\_\_\_

Post code: \_\_\_\_\_ Town: \_\_\_\_\_

Country: \_\_\_\_\_

Tel.: \_\_\_\_\_ Fax: \_\_\_\_\_

E-mail: \_\_\_\_\_

### Payment on receipt of invoice, preferably by:

- Bank transfer
- Visa  Eurocard

Card No: \_\_\_\_\_ Expires on: \_\_\_\_/\_\_\_\_/\_\_\_\_

**Please confirm your intra-Community VAT number:**  
 If no number is entered, VAT will be automatically applied. Subsequent reimbursement will not be possible.