

Developments for retail trade

during the second quarter of 2004

Statistics in focus

INDUSTRY, TRADE AND SERVICES

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In the second quarter of 2004, the volume of sales index for retail trade in the EU-25 rose by 0.4 % when compared with the previous quarter. This was twice as high as the growth rate reported for the EU-15 (0.2 %), while sales volumes decreased by 0.4 % in the euro-zone. For all three European aggregates the quarterly rate of change in the second quarter of 2004 was lower than it had been in the first quarter, when sales volumes increased by 1.0 % in the EU-25 and EU-15 and by 0.8 % in the euro-zone.

When compared with the same quarter of a year before, sales volumes for retail trade rose by 1.9 % in the EU-25 and by 1.6 % in the EU-15 in the second quarter of 2004. As with the quarter on quarter comparison, the euro-zone reported a lower level of growth, posting its third negative rate in the past four quarters, as sales fell by 0.3 % between the second quarters of 2003 and 2004.

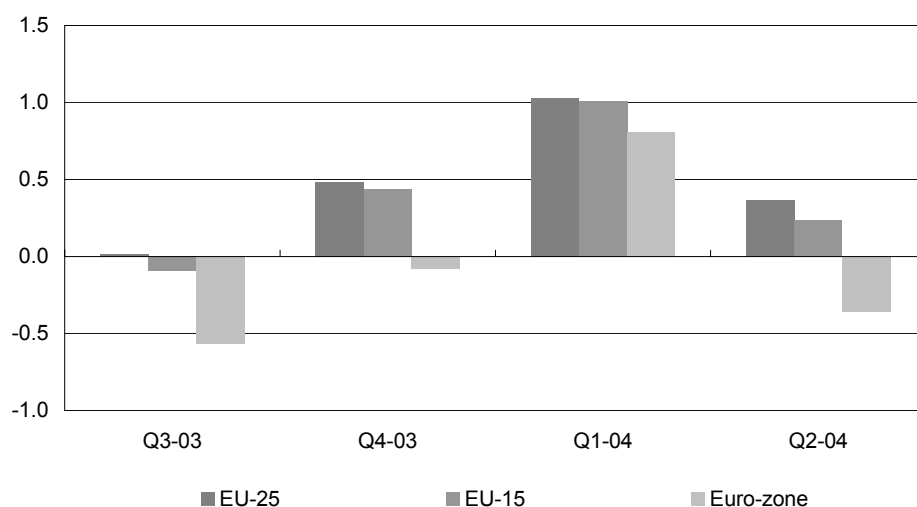


Figure 1: Volume of sales index for retail trade, seasonally adjusted data, growth rates compared to the previous quarter (%)

Quarter on quarter growth rates, seasonally adjusted data				Year on year growth rates, working day adjusted data			
	EU-25	EU-15	Euro-zone		EU-25	EU-15	Euro-zone
Q3-03	0.0	-0.1	-0.6	Q3-03	0.9	0.6	-0.4
Q4-03	0.5	0.4	-0.1	Q4-03	1.1	0.8	-0.3
Q1-04	1.0	1.0	0.8	Q1-04	2.3	2.1	0.6
Q2-04	0.4	0.2	-0.4	Q2-04	1.9	1.6	-0.3

Table 1: Volume of sales index for retail trade, growth rates (%)



Volume of sales index for retail trade

The EU-25 and EU-15 volume of sales index for food products showed no change (0.0 %) in the second quarter of 2004 (compared with the quarter before). In contrast, there was a rise of 0.7 % for the volume of sales in the non-food sector in the EU-25 and 0.5 % in the EU-15. A breakdown of the non-food sector shows that sales growth was uniformly spread across the three different categories of non-food products for which data are collected, as growth rates for the EU-25 ranged between 0.8 % and 0.9 %. There was a wider variation in the growth of sales when making a yearly comparison, as the volume of sales for household equipment in the EU-25 rose by 4.2 % in the second quarter of 2004, with rates of 3.7 % for books, 2.7 % for textiles and 0.8 % for food items.

		Weights (% of total)	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
			Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
Retail trade	EU-25	100.0	-0.1	0.7	0.0	0.5	1.0	0.4	1.2	2.0	0.9	1.1	2.3	1.9
	EU-15	100.0	-0.2	0.7	-0.1	0.4	1.0	0.2	1.2	1.8	0.6	0.8	2.1	1.6
	Euro-zone	100.0	0.0	0.4	-0.6	-0.1	0.8	-0.4	0.7	1.2	-0.4	-0.3	0.6	-0.3
Retail sale of food, beverages and tobacco	EU-25	43.9	0.1	0.7	0.2	-0.1	0.8	0.0	2.2	2.8	1.9	0.9	1.7	0.8
	EU-15	44.0	0.1	0.7	0.1	-0.1	0.7	0.0	2.1	2.6	1.8	0.7	1.4	0.6
	Euro-zone	43.7	0.3	0.1	-0.1	-0.3	0.3	-0.2	1.8	2.1	1.3	-0.1	0.5	-0.5
Retail sale of non-food products	EU-25	56.1	-0.1	0.4	-0.1	0.9	1.1	0.7	0.5	1.4	-0.1	1.2	2.8	2.7
	EU-15	56.0	-0.2	0.4	-0.2	0.9	1.0	0.5	0.6	1.1	-0.5	0.8	2.5	2.3
	Euro-zone	56.3	0.2	0.0	-1.1	0.4	0.7	-0.2	-0.1	0.4	-1.8	-0.5	0.4	-0.2
of which,														
Textiles, clothing, footwear & leather goods	EU-25	10.5	-0.5	0.2	-0.4	0.6	1.5	0.9	0.3	0.8	-1.2	-0.2	1.8	2.7
	EU-15	10.9	-0.5	0.0	-0.4	0.5	1.4	0.9	0.4	0.7	-1.4	-0.5	1.4	2.6
	Euro-zone	10.6	-0.8	-0.9	-1.8	-0.1	1.0	0.3	-1.6	-1.6	-4.9	-3.6	-1.9	-0.5
Household equipment	EU-25	14.1	-0.5	1.0	0.3	0.9	2.0	0.8	0.5	1.7	0.6	1.6	4.5	4.2
	EU-15	14.3	-0.3	0.9	0.2	0.7	1.8	0.6	0.7	1.6	0.5	1.3	3.8	3.4
	Euro-zone	14.8	0.1	0.0	-0.2	0.0	2.2	-0.1	0.2	0.2	-1.0	-0.1	2.2	1.9
Books, newspapers and sale in specialised stores	EU-25	12.6	0.1	0.5	0.3	1.1	1.3	0.8	0.1	0.8	0.2	2.0	3.6	3.7
	EU-15	12.2	-0.2	0.6	0.0	1.2	1.6	0.5	0.0	0.4	-0.4	1.5	3.8	3.4
	Euro-zone	12.1	0.2	0.1	-1.3	0.5	0.3	-0.7	-0.9	-0.4	-2.4	-0.4	-0.2	-1.3

Table 2: Volume of sales index, growth rates (%)

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	-0.1	0.7	0.0	0.5	1.0	0.4	1.2	2.0	0.9	1.1	2.3	1.9
EU-15	-0.2	0.7	-0.1	0.4	1.0	0.2	1.2	1.8	0.6	0.8	2.1	1.6
Euro-zone	0.0	0.4	-0.6	-0.1	0.8	-0.4	0.7	1.2	-0.4	-0.3	0.6	-0.3
BE	0.0	-0.1	-0.5	0.1	0.9	0.2	-1.0	-0.1	-1.5	-0.5	0.4	0.8
CZ	1.3	0.8	1.0	0.4	0.3	0.7	2.7	4.4	5.2	3.5	2.1	2.5
DK	1.3	0.9	0.6	1.5	3.0	1.2	3.1	4.2	3.6	4.4	6.4	6.8
DE	-0.1	0.7	-1.4	-0.1	-0.2	-1.3	-0.6	1.4	-1.7	-0.9	-1.1	-2.9
EE	-7.2	3.0	3.8	3.0	3.4	:	-0.4	-0.2	0.3	2.5	13.6	:
EL	1.2	0.0	2.5	0.3	1.7	0.9	6.7	2.6	6.0	3.4	4.9	5.2
ES	1.3	1.9	0.0	1.1	1.3	0.1	1.9	4.0	2.4	4.5	4.4	2.5
FR	0.2	-0.3	0.1	0.4	0.9	0.1	2.2	0.8	0.9	0.0	1.9	1.2
IE	0.1	0.5	0.5	1.2	0.8	1.6	2.2	3.8	1.3	2.3	3.1	4.2
IT	-0.3	0.0	-1.0	-0.5	-0.2	-0.8	-0.4	0.7	-1.1	-1.9	-1.4	-2.6
CY	4.7	4.5	5.7	-1.4	-2.3	:	2.1	7.8	20.3	13.9	5.8	:
LV	1.9	3.7	4.4	4.1	1.1	3.4	11.3	12.3	13.8	16.2	13.0	13.8
LT	2.5	3.9	4.4	3.2	2.3	2.3	5.8	9.2	12.9	15.5	14.4	12.5
LU	0.5	0.1	-1.6	3.7	-1.5	:	6.0	3.9	3.2	3.2	0.5	:
HU	4.1	1.0	2.3	2.9	-0.6	2.4	10.1	6.6	9.0	9.9	6.2	7.2
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-1.1	-3.0	-0.8	0.0	0.4	-0.5	0.4	-3.2	-4.9	-5.0	-3.2	-0.9
AT	1.5	-0.1	-2.8	0.7	1.7	1.6	0.8	2.9	-1.2	-1.0	-0.5	1.1
PL	1.6	2.5	1.5	2.2	1.6	2.5	-1.4	6.9	5.0	8.1	7.8	9.5
PT	0.2	-1.1	1.1	-2.3	2.3	-1.3	-3.2	-2.0	-2.8	-2.2	-0.2	4.5
SI	-0.5	0.8	3.2	-0.6	-2.3	2.9	1.5	3.6	3.7	3.0	1.2	3.1
SK	-6.6	-0.2	-0.1	3.4	1.0	3.3	-6.7	-6.1	-6.3	-2.9	3.7	8.3
FI	1.0	0.6	1.6	0.7	1.9	0.5	4.0	2.7	4.3	3.9	4.9	4.7
SE	0.3	2.0	1.3	0.8	1.6	0.5	3.7	4.8	5.1	4.4	5.7	4.4
UK	-1.1	1.6	1.2	1.6	1.7	2.0	2.5	3.2	2.8	3.4	6.4	6.8
BG	0.9	2.2	2.6	3.2	4.3	4.2	4.0	6.3	6.8	7.6	13.9	16.0
RO	0.8	3.1	2.3	3.5	4.2	:	3.6	4.4	4.8	8.7	16.3	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 3: Volume of sales index for retail trade, growth rates (%)

Volume of sales index for food and non-food retailers

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	0.1	0.7	0.2	-0.1	0.8	0.0	2.2	2.8	1.9	0.9	1.7	0.8
EU-15	0.1	0.7	0.1	-0.1	0.7	0.0	2.1	2.6	1.8	0.7	1.4	0.6
Euro-zone	0.3	0.1	-0.1	-0.3	0.3	-0.2	1.8	2.1	1.3	-0.1	0.5	-0.5
BE	-0.8	1.2	-0.6	0.5	2.4	-0.7	2.9	1.1	0.7	0.0	3.3	1.0
CZ	1.5	1.0	0.6	0.8	-0.3	0.1	3.4	5.4	4.1	4.1	1.7	0.9
DK	2.3	0.3	1.0	1.3	0.9	-0.6	2.7	4.8	3.6	4.7	3.0	2.5
DE	0.0	0.8	0.0	-0.9	0.0	-1.1	1.4	2.6	1.5	-0.2	0.0	-1.9
EE	-2.8	3.3	4.6	3.4	2.4	:	10.2	9.2	8.4	8.9	14.0	:
EL	2.0	-0.5	3.0	2.4	1.0	1.6	7.8	1.2	4.7	7.7	6.2	7.8
ES	1.1	0.4	0.9	0.3	0.6	-0.2	2.8	3.0	2.8	3.0	2.4	1.5
FR	-0.4	-0.2	-0.2	-0.2	0.3	-0.3	1.5	0.7	1.3	-1.6	0.2	-0.7
IE	-0.9	2.0	-0.7	2.2	-0.2	1.8	0.9	3.7	0.9	2.6	3.3	2.9
IT	0.5	0.7	-1.2	-0.3	-0.3	-0.9	2.1	3.9	0.6	-0.3	-1.0	-2.8
CY	:	:	:	:	:	:	:	:	:	:	:	:
LV	2.6	4.4	3.7	5.3	-0.3	2.9	16.2	16.7	16.2	17.6	13.7	11.6
LT	4.1	1.4	7.4	1.5	1.9	0.3	8.4	5.9	14.3	15.2	12.7	11.2
LU	1.3	-0.1	-0.5	2.9	-0.8	:	9.5	7.9	4.6	3.9	1.4	:
HU	2.8	0.9	1.0	1.1	0.5	1.3	11.9	8.7	7.3	6.2	3.0	3.8
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-0.2	-0.3	-0.5	0.3	0.9	-0.1	1.5	0.1	-0.9	-0.8	0.4	0.6
AT	3.0	0.8	-3.3	0.6	2.3	0.3	2.6	3.1	0.6	1.1	0.3	0.1
PL	-3.1	4.0	1.0	3.8	0.6	0.4	2.6	6.6	3.2	6.0	9.6	6.0
PT	-0.7	-0.2	0.6	-1.8	1.0	2.0	-0.8	0.9	-0.5	-2.0	-0.4	6.5
SI	-1.8	-1.3	0.5	0.0	2.4	0.2	-1.0	-0.2	-0.9	-2.3	1.7	3.1
SK	0.0	-5.5	-3.1	-2.7	0.0	-1.1	-4.8	-5.8	-7.1	-10.9	-10.6	-6.7
FI	0.9	0.4	1.1	-0.4	1.7	1.5	3.1	3.3	3.0	1.9	2.8	3.9
SE	0.8	1.5	-0.6	-0.4	1.0	0.0	2.5	3.9	1.8	1.1	1.5	0.2
UK	0.4	1.1	0.9	0.5	1.5	0.9	3.0	3.7	3.3	2.8	4.2	3.9
BG	-2.2	4.0	2.5	1.7	2.0	-0.1	2.0	5.5	6.3	6.5	10.8	5.9
RO	0.4	1.1	0.1	2.9	7.0	:	2.3	1.9	-1.0	2.0	14.4	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 4: Volume of sales index for food retailers, growth rates (%)

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	-0.1	0.4	-0.1	0.9	1.1	0.7	0.5	1.4	-0.1	1.2	2.8	2.7
EU-15	-0.2	0.4	-0.2	0.9	1.0	0.5	0.6	1.1	-0.5	0.8	2.5	2.3
Euro-zone	0.2	0.0	-1.1	0.4	0.7	-0.2	-0.1	0.4	-1.8	-0.5	0.4	-0.2
BE	1.8	-2.2	-0.4	0.0	-1.3	2.5	-3.7	-1.3	-3.5	-0.8	-4.0	0.8
CZ	1.2	0.6	1.4	0.1	0.8	1.1	2.1	3.7	5.9	3.1	2.3	3.6
DK	0.3	0.6	1.2	1.2	4.6	2.2	3.6	4.7	3.7	2.4	8.0	9.2
DE	-0.2	0.5	-2.4	0.5	-0.3	-1.6	-2.0	0.6	-4.0	-1.5	-1.7	-3.7
EE	-12.9	3.6	3.8	3.7	3.3	:	-10.6	-8.9	-7.4	-2.6	14.8	:
EL	0.1	0.0	2.1	-1.9	2.6	-0.1	5.1	2.8	6.1	-1.4	3.3	2.5
ES	1.3	2.8	-0.4	1.6	1.2	0.2	2.1	4.9	2.0	5.4	5.5	2.6
FR	0.8	-0.4	0.3	1.2	1.5	0.5	3.0	0.8	0.3	1.6	3.7	3.2
IE	0.5	0.0	0.3	0.5	0.8	2.7	0.9	1.8	0.4	1.3	1.6	4.4
IT	-0.5	-1.2	-1.0	0.4	-0.6	-0.8	-1.8	-1.3	-2.3	-3.0	-2.1	-2.6
CY	:	:	:	:	:	:	:	:	:	:	:	:
LV	-3.9	3.7	6.3	9.0	-6.9	7.7	8.7	7.3	13.2	14.4	12.8	16.1
LT	-0.9	5.2	3.4	9.0	-2.9	4.1	3.3	13.2	10.6	16.0	16.3	14.4
LU	1.3	-1.6	-1.8	4.5	-1.3	:	3.4	1.0	2.1	2.8	-0.2	:
HU	3.7	1.5	3.3	6.0	-2.8	3.7	7.5	6.0	10.2	12.4	14.4	9.6
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-1.8	-4.2	-1.4	0.3	0.5	-0.9	-0.8	-5.3	-7.2	-6.8	-4.7	-1.6
AT	1.0	-0.7	-2.5	0.8	1.3	2.4	0.1	2.7	-2.1	-1.5	-1.1	1.7
PL	2.7	2.3	1.9	2.3	0.9	3.7	-3.6	7.7	6.5	9.4	6.3	11.6
PT	0.7	-1.8	1.4	-2.7	3.3	-7.6	-4.9	-4.2	-4.5	-2.3	0.0	2.9
SI	3.3	2.4	3.0	0.3	-1.7	2.3	4.8	8.1	9.3	9.6	3.1	3.6
SK	-13.8	2.8	1.2	9.2	-5.3	7.6	-7.4	-6.4	-6.7	-1.0	6.8	12.9
FI	1.4	1.1	1.6	0.9	2.6	0.1	4.6	2.3	5.3	5.0	6.4	5.2
SE	0.1	2.8	2.3	1.8	2.4	1.4	4.8	5.5	8.0	7.0	9.3	8.1
UK	-2.0	2.1	1.5	2.2	2.3	2.8	2.2	2.8	2.5	3.8	8.2	9.2
BG	0.2	1.6	3.0	4.3	6.6	6.6	5.3	6.8	7.1	8.2	15.8	22.3
RO	1.6	2.6	3.4	4.1	3.8	:	4.8	6.3	8.9	13.2	18.0	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 5: Volume of sales index for non-food retailers, growth rates (%)

Volume of sales index for selected non-food retailers

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	-0.5	0.2	-0.4	0.6	1.5	0.9	0.3	0.8	-1.2	-0.2	1.8	2.7
EU-15	-0.5	0.0	-0.4	0.5	1.4	0.9	0.4	0.7	-1.4	-0.5	1.4	2.6
Euro-zone	-0.8	-0.9	-1.8	-0.1	1.0	0.3	-1.6	-1.6	-4.9	-3.6	-1.9	-0.5
BE	-0.7	-3.9	1.5	-1.0	2.7	-1.7	-4.6	-7.9	-4.5	-3.8	-1.5	1.5
CZ	1.3	1.9	2.9	0.3	5.9	3.7	-1.1	5.2	8.5	4.7	11.7	13.8
DK	1.9	-2.2	2.9	0.6	2.5	-0.3	3.6	1.9	5.0	2.2	4.1	5.6
DE	-2.0	-0.3	-3.3	-1.3	2.1	-0.3	-4.6	-1.6	-6.7	-5.9	-3.0	-2.3
EE	11.4	5.3	10.8	0.0	-11.2	:	23.1	20.0	37.1	31.2	2.3	:
EL	-2.3	3.9	-0.2	-3.7	1.6	0.8	-3.3	10.5	7.8	-4.9	0.6	-1.3
ES	-1.0	2.3	-1.8	1.7	-0.1	2.5	-2.7	1.5	-4.0	1.4	2.3	2.4
FR	0.5	-2.1	-0.2	1.4	0.1	1.1	4.2	-2.0	-4.1	-1.2	-0.6	2.0
IE	2.3	0.0	1.2	-4.6	11.7	2.9	10.0	7.3	5.3	6.1	7.8	10.9
IT	-1.1	-0.7	-1.2	-1.0	-0.7	-0.8	-3.1	-1.7	-3.4	-4.3	-3.6	-3.6
CY	:	:	:	:	:	:	:	:	:	:	:	:
LV	20.4	0.2	9.4	7.6	6.8	15.5	39.4	29.8	41.4	40.0	27.0	44.8
LT	3.0	3.4	7.1	5.6	5.7	3.2	30.1	16.9	21.6	19.9	25.5	23.0
LU	-0.3	3.6	-8.9	6.4	-2.7	:	-1.5	-0.6	-1.5	0.0	-2.7	:
HU	8.3	-0.3	1.8	2.8	-0.5	1.6	21.5	11.9	13.2	10.5	4.5	5.8
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-0.9	-5.5	-2.6	0.7	-0.7	1.2	0.9	-5.2	-8.9	-7.9	-7.7	-1.3
AT	-2.0	-2.1	-4.3	1.6	2.2	1.1	-3.0	-0.5	-7.1	-6.6	-2.7	-0.2
PL	-9.5	11.5	-1.5	5.0	1.2	-1.7	-17.3	1.0	1.3	7.5	15.7	1.5
PT	9.9	-5.8	1.8	-5.7	12.0	-14.1	-6.6	0.5	-9.1	-0.6	0.7	3.5
SI	1.2	6.5	5.4	3.0	:	:	9.4	14.9	13.7	17.4	:	:
SK	16.7	1.4	-4.6	23.2	-30.7	-5.8	12.3	40.6	47.1	38.0	-18.2	-23.6
FI	-0.7	-1.7	5.0	-0.6	0.5	:	2.7	-2.8	5.5	1.8	3.5	:
SE	0.6	-0.6	4.5	-1.2	4.1	-1.1	3.2	-0.1	7.3	2.7	6.0	6.2
UK	1.7	1.9	1.9	1.1	4.0	2.2	5.6	6.9	6.2	6.3	9.4	9.7
BG	0.2	1.5	3.4	0.2	4.3	7.2	3.6	5.1	4.2	5.4	9.2	16.0
RO	3.4	5.2	-6.4	1.3	7.3	:	5.8	11.0	-2.3	0.8	10.3	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 6: Volume of sales index for textiles, clothing, footwear & leather goods retailers, growth rates (%)

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	-0.5	1.0	0.3	0.9	2.0	0.8	0.5	1.7	0.6	1.6	4.5	4.2
EU-15	-0.3	0.9	0.2	0.7	1.8	0.6	0.7	1.6	0.5	1.3	3.8	3.4
Euro-zone	0.1	0.0	-0.2	0.0	2.2	-0.1	0.2	0.2	-1.0	-0.1	2.2	1.9
BE	0.5	-0.6	0.1	-0.8	3.5	0.3	0.6	1.1	-1.8	-1.1	2.2	3.2
CZ	1.9	0.6	3.0	1.6	0.4	2.8	0.4	4.6	7.7	7.8	4.2	9.9
DK	-4.1	2.6	0.9	2.2	0.3	4.3	-1.5	2.3	-0.9	1.7	5.8	7.4
DE	1.4	0.0	-2.2	0.6	1.6	-1.1	-0.1	0.9	-3.2	-1.0	0.6	-0.9
EE	-11.2	5.0	6.8	4.3	4.1	:	-9.6	-5.5	0.7	4.7	21.5	:
EL	2.6	-2.5	2.7	0.7	2.8	0.9	13.9	-1.7	3.6	1.6	5.6	6.8
ES	1.2	2.3	1.9	0.8	2.4	1.0	2.6	5.4	5.5	6.7	7.4	6.2
FR	0.9	0.3	0.9	1.4	2.6	2.0	2.3	1.7	1.7	3.7	7.4	7.3
IE	0.7	-2.3	0.5	-1.0	2.4	3.4	-1.3	-1.5	-2.2	-2.3	-0.6	5.4
IT	-0.4	-0.6	-1.6	-0.3	-0.1	-0.4	-1.7	-1.6	-2.0	-2.8	-2.5	-2.7
CY	:	:	:	:	:	:	:	:	:	:	:	:
LV	0.1	7.8	10.7	11.5	-11.4	11.3	7.1	16.2	22.2	30.4	19.6	22.2
LT	18.0	10.4	8.4	9.4	3.3	8.9	29.9	52.1	53.9	54.9	36.8	34.3
LU	0.0	-1.9	-1.3	6.0	-2.2	:	2.5	-0.6	1.2	2.7	1.8	:
HU	3.9	1.1	3.9	4.6	0.2	6.0	4.4	5.5	9.3	12.2	12.2	16.5
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-1.6	-3.1	-1.2	-1.5	0.9	-0.2	-1.4	-5.7	-7.3	-8.0	-4.4	-1.7
AT	-0.5	1.4	-2.4	-1.2	3.7	1.8	-3.1	0.8	-2.3	-2.7	1.2	1.8
PL	-11.6	4.4	2.7	8.2	12.9	3.2	-10.8	-2.3	-10.7	1.8	35.4	33.4
PT	-5.9	0.0	1.8	-0.9	-1.6	-6.4	-9.9	-9.5	-5.3	-5.1	-0.8	1.3
SI	0.7	2.3	6.2	2.3	:	:	9.1	15.0	14.8	11.7	:	:
SK	-41.8	28.3	10.8	8.5	29.6	8.7	-27.4	-9.7	-6.5	-11.1	100.4	70.0
FI	1.3	3.5	1.5	3.2	2.0	:	4.0	3.3	6.2	9.7	10.6	:
SE	1.2	4.9	0.9	2.5	2.1	3.7	4.3	7.4	9.5	9.6	10.2	9.7
UK	-1.5	2.8	1.2	2.0	2.1	1.8	1.9	6.0	4.8	5.0	8.2	7.1
BG	4.2	4.0	4.4	4.2	4.0	4.7	16.2	18.9	18.3	18.1	15.2	20.4
RO	10.1	14.0	12.7	9.4	-10.2	:	24.9	32.0	53.2	54.8	27.0	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 7: Volume of sales index for household equipment retailers, growth rates (%)

Volume of sales index for selected non-food retailers (continued)

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, working day adjusted data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	0.1	0.5	0.3	1.1	1.3	0.8	0.1	0.8	0.2	2.0	3.6	3.7
EU-15	-0.2	0.6	0.0	1.2	1.6	0.5	0.0	0.4	-0.4	1.5	3.8	3.4
Euro-zone	0.2	0.1	-1.3	0.5	0.3	-0.7	-0.9	-0.4	-2.4	-0.4	-0.2	-1.3
BE	0.0	-1.3	-0.7	-0.6	-0.6	-1.1	-2.7	-3.0	-5.1	-0.9	-3.4	-2.8
CZ	0.4	-0.7	1.1	-1.0	1.5	1.2	2.4	-0.2	4.6	-1.9	0.5	3.3
DK	1.8	2.9	5.4	2.7	18.8	1.9	22.1	18.1	17.2	11.7	33.1	30.7
DE	-0.1	1.1	-1.2	1.4	-2.9	-2.8	-5.5	-1.0	-3.0	1.3	-2.0	-5.6
EE	-6.8	3.1	3.3	9.5	3.8	:	5.3	-0.3	1.9	8.4	20.7	:
EL	1.8	3.4	0.6	-0.3	2.8	1.3	7.4	11.4	8.8	3.1	6.4	4.7
ES	2.4	2.3	-2.3	3.0	1.3	-0.9	1.8	2.8	-1.1	5.3	5.2	1.1
FR	1.0	-0.6	-0.5	0.9	1.3	-0.7	3.0	1.1	-0.3	0.0	1.9	0.8
IE	-0.2	0.3	-0.6	0.9	0.1	1.2	0.8	1.7	-0.1	0.2	0.6	1.6
IT	-1.2	-0.7	-2.1	0.2	-0.6	-0.9	-3.5	-2.7	-3.7	-4.0	-2.9	-3.6
CY	:	:	:	:	:	:	:	:	:	:	:	:
LV	-1.5	1.3	3.2	7.9	-3.7	8.3	8.4	5.0	12.4	10.5	9.3	16.3
LT	-3.1	6.9	-4.8	-1.1	7.4	-3.3	-3.1	10.1	-8.1	-1.9	8.3	-2.4
LU	4.4	-6.4	7.4	-2.6	0.4	:	5.8	-3.1	7.3	2.3	-1.5	:
HU	7.4	4.4	1.7	10.0	-6.2	5.6	1.6	5.2	13.2	20.7	11.1	10.5
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL	-3.0	-4.2	-2.3	0.0	-1.3	-0.7	-4.1	-8.6	-11.1	-8.8	-7.5	-4.1
AT	4.9	-2.7	-2.7	1.6	1.1	6.1	3.0	6.6	0.0	0.8	-2.3	5.8
PL	8.9	-0.7	0.8	1.8	-2.0	5.0	2.7	11.2	7.6	10.7	-4.2	9.3
PT	3.7	-2.8	-0.5	-6.7	6.4	-9.5	-6.8	-4.0	-5.9	-6.1	-3.7	-0.9
SI	-0.9	3.7	6.9	1.2	:	:	3.9	5.3	8.7	11.3	:	:
SK	-3.2	5.9	4.4	13.5	-28.4	21.4	-2.2	11.5	8.4	21.6	-9.9	3.0
FI	0.8	1.4	1.1	-0.9	5.3	:	6.3	3.6	6.1	2.1	7.3	:
SE	-1.2	4.4	2.6	3.0	3.4	1.4	6.4	9.2	8.0	9.1	14.3	10.9
UK	-0.4	0.9	1.1	3.2	5.6	2.9	-0.1	-0.3	2.9	4.9	11.4	13.4
BG	-1.6	-0.5	2.7	5.8	12.5	11.3	-0.1	1.2	1.0	3.1	21.7	36.3
RO	-3.2	1.9	0.8	1.3	2.9	:	-1.1	2.1	-0.3	-0.9	12.5	:
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 8: Volume of sales index for books, newspapers and other specialised retailers, growth rates (%)

When looking at the breakdown of the European aggregates it is interesting to note that the volume of sales index for the volume of retail trade (see Table 3 on page 2) was declining in 4 of the 21 Member States for which data are available between the first and second quarters of 2004. Of particular note was the reduction in sales volumes that was recorded in Germany (-1.3 %) and Italy (-0.8 %), which had a high impact on the euro-zone figures, together with the reductions registered in Portugal (-1.3 %) and the Netherlands (-0.5 %).

Among the EU-15 Member States, the highest growth for the volume of sales was recorded in the United Kingdom (2.0 %), while there was almost no change in the level of sales in both France and Spain (0.1 %). However, the largest expansions in sales volumes were recorded among the 10 new Member States, as retail sales grew between the first and second quarters of 2004 within the range of 2 % to 4 % in Latvia, Lithuania, Hungary, Poland, Slovakia and Slovenia (as well as in Estonia in the first quarter of 2004).

On the basis of a comparison with the year before, among the 18 Member States for which data are available for the second quarter of 2004, only Germany (-2.9 %), Italy (-2.6 %) and the Netherlands (-0.9 %) recorded a reduction in their respective volume of sales. In contrast, Latvia and Lithuania reported the highest increases, with growth of 13.8 % and 12.5 % respectively. Three more of the new Member States, Hungary, Poland and Slovakia, followed in the ranking, with growth rates ranging between 9.5 % and 7.2 %.

Employment index for retail trade

In the first quarter of 2004 (compared with the previous quarter) there was a 0.5 % expansion in the number of persons employed in the retail trade sector in the euro-zone. This was a somewhat higher rate of change than that registered in the last two quarters of 2003, although lower than the expansion recorded during the first half of 2003 when employment had been rising by 0.8 %. In the EU-25 and the EU-15 there were no figures available for the first quarter of 2004, while in the final quarter of 2003 employment had expanded by 0.5 % for both aggregates. On the basis of a yearly comparison, employment grew by 1.9 % in the first quarter of 2004 in the euro-zone, which was at a somewhat slower pace than between the second and final quarters of 2003 (between 2.1 % and 2.5 %).

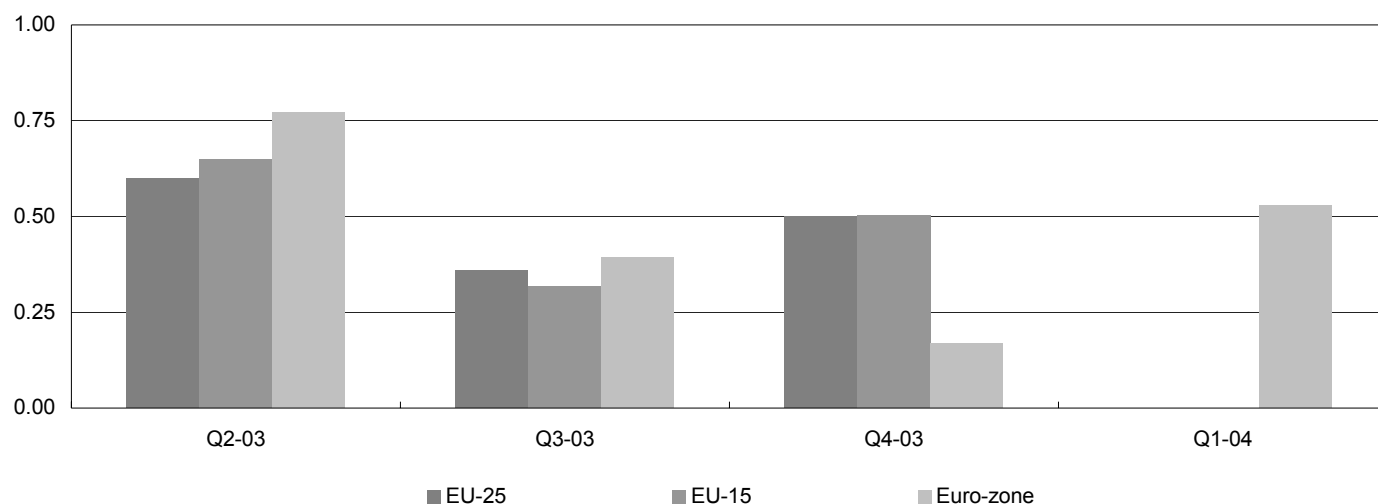


Figure 2: Employment index for retail trade, seasonally adjusted data, growth rates compared to the previous quarter (%) (1)

(1) Q1-04: EU-25 and EU-15, not available.

	Quarter on quarter growth rates, seasonally adjusted data						Year on year growth rates, gross data					
	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04	Q1-03	Q2-03	Q3-03	Q4-03	Q1-04	Q2-04
EU-25	0.1	0.6	0.4	0.5	:	:	1.3	1.6	1.6	1.6	:	:
EU-15	0.3	0.6	0.3	0.5	:	:	1.5	1.9	1.8	1.8	:	:
Euro-zone	0.8	0.8	0.4	0.2	0.5	:	1.8	2.3	2.5	2.1	1.9	:
BE (1)	:	:	:	:	:	:	:	:	:	:	:	:
CZ	c	c	c	c	c	c	c	c	c	c	c	c
DK (1)	-0.6	3.3	-1.8	-2.4	:	:	0.3	4.4	2.8	-1.5	:	:
DE (1)	-0.2	-0.3	-0.4	0.0	-0.5	-0.4	-2.6	-2.1	-1.7	-0.8	-1.1	-1.3
EE	-2.2	0.5	1.0	-1.0	-9.6	:	-3.4	-5.8	-5.5	-8.8	-4.8	:
EL (1) (2)	:	:	:	:	:	:	3.5	2.0	1.9	1.6	2.9	:
ES (1)	0.7	0.9	1.3	0.4	0.6	0.5	3.2	3.5	3.8	2.9	3.3	2.8
FR	0.5	0.7	0.5	0.6	0.6	:	1.7	2.7	2.1	2.3	2.3	:
IE (1)	1.2	1.2	0.6	2.3	1.2	:	:	:	:	:	:	:
IT	c	c	c	c	c	c	c	c	c	c	c	c
CY (2)	:	:	:	:	:	:	-2.3	-0.6	-4.2	-1.0	1.0	:
LV (1)	0.4	-0.1	-0.4	-0.6	-0.2	:	1.8	1.7	2.3	3.3	2.3	:
LT (1)	-3.9	1.9	3.8	2.6	2.3	1.7	2.2	2.3	6.8	7.6	10.1	11.3
LU (1)	0.2	0.3	0.4	0.6	-0.4	:	0.1	0.9	1.3	1.4	1.0	:
HU (1)	1.0	1.6	1.0	1.2	2.6	1.9	3.0	2.7	2.3	3.9	9.6	8.9
MT	:	:	:	:	:	:	:	:	:	:	:	:
NL (1)	0.2	-0.4	-0.2	-0.4	-0.6	c	1.1	0.2	-0.2	-0.7	-1.8	c
AT (1)	:	:	:	:	:	:	:	:	:	:	:	:
PL	-2.0	0.6	0.1	0.2	3.2	0.4	0.0	0.6	0.5	0.3	0.7	0.4
PT (1)	0.0	-0.2	0.3	-0.2	-0.1	0.2	1.1	0.8	0.6	-0.1	-0.3	0.2
SI (1)	-0.2	0.0	-0.2	0.0	0.1	:	-0.3	-1.5	-1.8	-1.7	-0.3	:
SK	-1.9	-2.4	-0.3	-1.8	4.7	:	-6.8	-10.3	-8.7	-7.3	-0.6	:
FI (1)	-0.2	0.7	0.8	-2.1	1.1	-0.7	-1.2	-0.5	1.5	-1.4	0.5	-1.0
SE (1) (2)	:	:	:	:	:	:	-2.3	6.8	7.5	2.0	2.0	:
UK (1)	-0.8	0.3	-0.2	0.8	-0.6	:	-0.1	0.1	-0.2	0.4	1.1	:
BG (1)	3.0	2.6	1.2	2.3	2.8	:	14.8	19.9	18.6	14.6	17.6	:
RO	1.8	-3.6	-2.7	-2.4	-5.8	-2.1	6.9	2.2	-1.5	-5.3	-6.6	-6.3
TR	:	:	:	:	:	:	:	:	:	:	:	:

Table 9: Employment index for retail trade, growth rates (%)

(1) Excluding repair (NACE Group 52.7).

(2) The series are not long enough to carry out seasonal adjustment.

➤ ESSENTIAL INFORMATION – METHODOLOGICAL NOTES

VOLUME OF SALES

The objective of the **volume of sales index** is to show the quantity of goods sold in the retail trade sector. It is an indicator for final domestic demand and provides information about consumer confidence.

Its **legal basis** is the **Council Regulation for short-term statistics 1165/98 from 19 May 1998**¹, which is currently being implemented. Division 52 of the NACE Rev. 1 classification² covers retailing.

The **volume of sales**³ represents the value of turnover in constant prices and as such it is a quantity index. It **can be calculated as** turnover at current prices, deflated by the deflator of sales, or as a quantity index derived directly from the quantity of goods sold. Turnover comprises the totals invoiced by the observation unit during the reference period. This corresponds to market sales of goods or services supplied to third parties. It includes all duties and taxes on the goods or services invoiced by the unit with the exception of the VAT invoiced by the unit vis-à-vis its customer and other similar deductible taxes directly linked to turnover. Member States are required **to transmit** gross and working-day adjusted data to Eurostat and are encouraged to also send seasonally adjusted and trend data. Eurostat calculates the adjustment only if nationally adjusted data are not available.

Eurostat aggregates working-day adjusted data from the Member States in order **to compile the euro-zone, EU-15 and EU-25 series**. Seasonally adjusted euro-zone, EU-15 and EU-25 series are then produced using TRAMO/SEATS. Missing components for the euro-zone, EU-15 and EU-25 aggregates are estimated using an ARIMA method.

The **reference period** is the calendar month. Aggregate **data should be transmitted to Eurostat no later than two months** after the end of the reference period. More detailed data have to be transmitted within three months. This deadline may be extended by 15 more calendar days for those Member States whose value added in Division 52 of NACE Rev. 1 represents less than 3% of the Community total.

The **weights** used for aggregations are based on information from the Structural Business Statistics database or on information coming directly from the Member States. Weights and base year are revised every five years. **The current base year is 2000.**

EMPLOYMENT INDEX

The index shows the evolution of the number of persons employed in the retail trade sector.

The **legal basis** is again the **Council Regulation for short-term statistics 1165/98** from 19 May 1998.

The index is defined as the total number of persons who work in the observation unit (including working proprietors or partners and unpaid family workers), as well as persons who work outside the unit, but who belong to it and are paid by it (e.g. sales representatives and delivery personnel, repair). Part-time workers are included as well. Excluded is manpower supplied to the unit by other enterprises. Member States can use the number of employees as an approximation of the number of persons employed.

Data shall be **transmitted** to Eurostat at the 2-digit level of NACE Rev. 1 by all Member States. The data are used to produce aggregated indicators for the Community as a whole, and for the group of Member States participating in the euro-zone. **Note that the employment index data refers to NACE Rev. 1 Division 52, whilst that for the volume of sales refers to NACE Rev. 1 Division 52 excluding Group 52.7.**

Member States shall transmit quarterly data. Data should be transmitted not later than three months after the end of the reference period. Those Member States whose value added in Division 52 of NACE Rev. 1 represents less than 3% of the European Community total have 1 month longer to transmit the index.

Member States shall transmit a gross index, although they may also transmit seasonally adjusted and trend-cycle indices. Eurostat publishes nationally adjusted data if available, otherwise, it performs the adjustment itself.

Gross data from Member States are aggregated in order **to compile euro-zone, EU-15 and EU-25 series**. Seasonally adjusted euro-zone, EU-15 and EU-25 series are then produced using the TRAMO & SEATS method. Missing components for euro-zone, EU-15 and EU-25 aggregates are estimated using an ARIMA method. When calculating the data for European aggregates (euro-zone, EU-15 and EU-25) Eurostat makes use of confidential data.

The **weights** for the index come from the Structural Business Statistics database or directly from Member States. Weights and base year are revised every five years. **The current base year is 2000.**

DISSEMINATION

Eurostat publishes detailed data and time series in Theme 4/EBT-domain of NewCronos.

SYMBOLS AND ABBREVIATIONS

c confidential
: not available

FURTHER INFORMATION

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¹ Official Journal No L 162 of 5 June 1998. Also available via the "Business Methods" web-site: <http://forum.europa.eu.int/Public/irc/dsis/bmethods/home>. The deadline for the full implementation of the Regulation regarding the indices is mid-2003.

² NACE Rev. 1 - Statistical classification of economic activities in the European Community, Eurostat, 1996 (ISBN 92-826-8767-8).

³ This abbreviated version of the definition of the volume of sales index for retail trade is based on the Commission Regulation on the definition of variables.

Further information:

➤ Reference publications

Title Quarterly Panorama of European Business statistics
Subscription number VPA000 Price EUR 100

➤ Databases

NewCronos, Theme 4, Domain: ebt

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